# Career Goal

To excel in my profession by increasing the sphere of my knowledge, improving the quality of work through experience, constantly redefining my skills and building a mutually beneficial association with the organization to pursue my career aspirations.

# Work Experience

Name – HDFC SECURITIES LTD

Experience –

From Oct-2012 to May-2014 as a HSL Coex in Baran Branch & also sale

other banking products like LI,GI,RD,FD,SB,CA etc.

From June 2014 to March 2015 as a Relationship Manager of Udaipur

Cluster, Managing team of HSL coex’s numbers 12 & all branches of cluster

regarding demat & trading.

About Organization – HDFC Securities is a leading Private sector Broking Company operating successfully since 2000. As a major player in the Broking Industry, we have a geographical presence across India with 249 Branches.

Name – Axis Securities Ltd.

Experience – From 24 March 2015 to till date as a Team Leader Managing Clusters & team regarding demat & trading account (Axis Direct A/c).

About Organization – Axis Securities Ltd. is the third leading private sector broking & non banking financial company operating successfully since 2008.

# Job Profile

**Designation:- RM( Relationship Manager)**

**Department:- Retail sales**

**Branch :- Udaipur(Raj.)**

**Designation :- TL( Team Leader)**

**Department :- Retail Broking**

**Branch :- Udaipur(Raj.)**

* Handling all queries related to Demat & Trading A/C with Bank Branches
* Team Leading and motivating to build cohesive team and achieve objectives and targets.
* Supporting Bank Branches to achieve their Demat Trading Targets.
* Managing classic portfolio of classic managed customers and generating through classic portfolio.

Civil Statistics

*Date of Birth 15.01.1993*

*Nationality:* Indian

*Marital status:* Unmarried

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Address

*Permanent Residence :*

S/O Lalit Kishor Pathak,

Near Sunaro ka nohara,

Choumukha Bazar,

Baran

*E-mail :*

Jeetprasann7788@gmail.com

*Mobile :* +918104695657

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Languages

*Hindi:* Mother tongue

*English:*

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InfoTech Skills

*Desktop:* MS*-*Word, Excel, PowerPoint

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Interest

Music, Hang Out with Friends

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**Other information**

*CCC*

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Strengths

Self Confidence,

Good decision making ability

Strong sense of responsibility

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Geographic mobility:

Open to all

Reference:

Lokesh Pareek (BM)

Ranibarod Baran

**Prasannjeet Pathak**



# Education Qualification

**APEX COLLEGE BARAN**

B.B.A ( Bachelor of Business Administration)

Kota University

**PG COLLEGE BARAN**

M.Com Final (EAFM) (Result Awaited)

Kota University

# Extra Curriculum activities and achievements

* Participating in District Level Badminton Tournament.
* Participating in Anchoring in College Fresher Party.

*I present my CV as the first step in exploring the possibilities of the employment with your organization. I also declare that all the above information is true to the best of my knowledge.*

Place: **Udaipur Yours Sincerely**

Date: 06.08.2015  **Prasaanjeet Pathak**

